

How to Make Friends and Influence People:

FRC Edition

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New Phone, Who Dis?

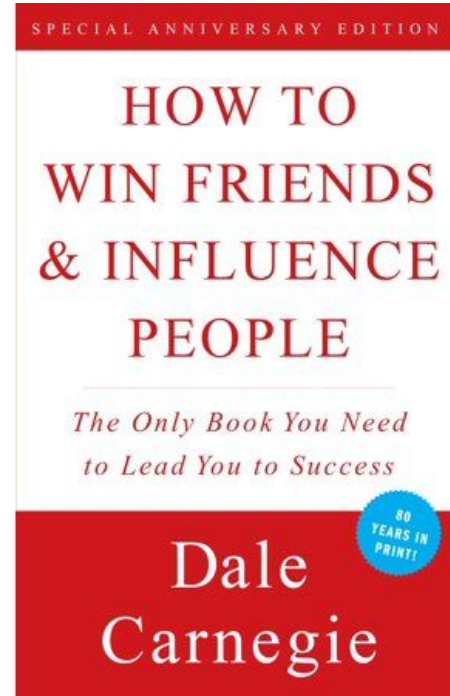


The Goal

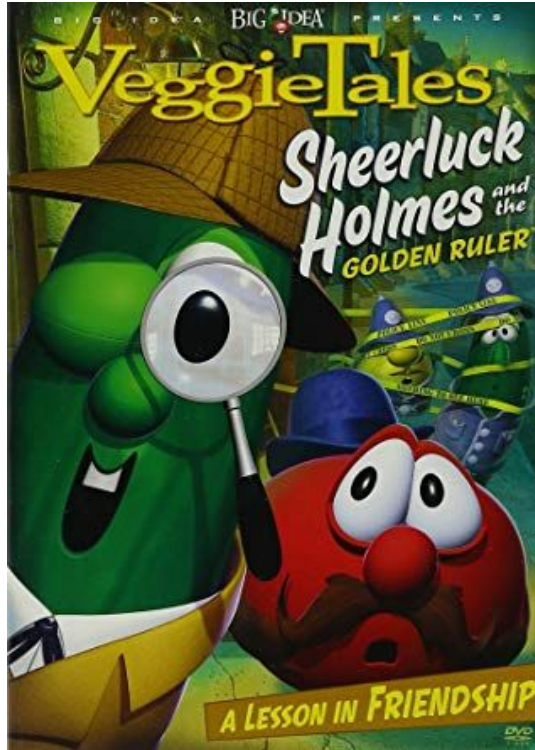
- The Dale Carnegie Book (but expedited)
- How to apply all of this to the wonderful wacky world of FRC
- We all have special handshakes and we play four square as a group sometime



Who is Carnegie? (Because Everyone Here Is Young)



The Golden Rule



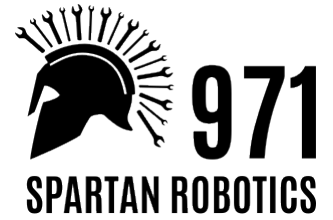
With this simple trick YOU can be cool

6 KEY ACTIVE
LISTENING SKILLS

					
1. PAY ATTENTION.	2. WITHHOLD JUDGEMENT.	3. REFLECT.	4. CLARIFY.	5. SUMMARIZE.	6. SHARE.

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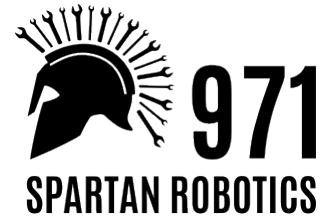
Go Crazy



Never win an argument? Well,, too bad



Go Stupid



Top 10 Tricks Doctors Don't Want You To Know

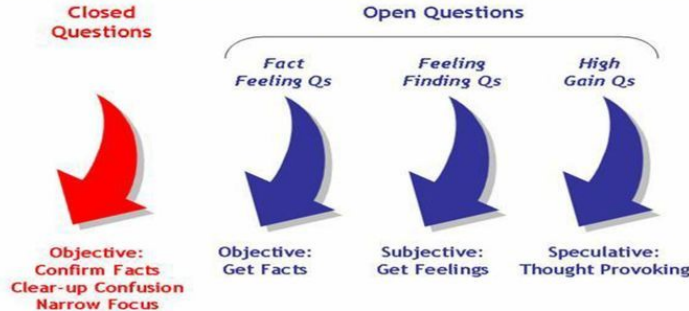
Ideas for coaching conversations taken from Leading with Questions

The case for closed questions

Closed questions are useful at the beginning and end of conversations. As you start a conversation, asking a simple closed question makes it easy for people to answer and doesn't force them to reveal too much about themselves. :
eg "Is this a good time to talk?"

Closed questions are good at the end of a conversation to help clarify or seek further understanding of the results of the discussion and reach closure on a decision or course of action. - setting that goal.

“Thank you”



So what did we really learn from this book?

“you can’t just respond to everything with finger guns”



that's where
you're wrong
kiddo



Now here's where we all become BROS



I love u all already and i would die 4 u



Thank You!

We're all friends now sorry

